

VALERO POS EQUIPMENT PURCHASE PROGRAM

(Source: Insert - VALERO Dealer Business Development Guide – March, 2005)

“Value Priced & Value Packed

Valero has partnered with VeriFone to supply POS systems bundled into packages which include on-site maintenance for one year, training, a site survey as well as installation on most packages. The POS equipment has capabilities that provide applications such as credit card processing, fuel control, cash register functionality and reporting. The POS equipment offered is DUKPT compliant according to credit card network standards.

Topaz

A high performance, reliable POS workstation designed specifically for the demands of today’s modern, multi-operational petroleum C-store. Topaz is a reliable, easy to use workstation, featuring a large, durable touch screen with color graphics to improve your store’s efficiency and your cashier’s productivity. The Topaz supports payment network access, fueling dispenser control, car wash control, and other transactions. The system offers easily customizable product screens to allow simplified training and quick response action during peak hours.

Sapphire Upgrade

A powerful on-site controller and web server enhance the experience and functionality of the Ruby SuperSystem. The system adds peripheral management bandwidth and allows for future configuration expandability. Sapphire provides a bridge to the future by providing Open System connectivity for data transfer using standard components such as TCP/IP and XML data interchange. The Sapphire becomes your mission critical control point with more processing power and increased functionality all the while protecting your current Ruby investment.

Ruby

One of the most reliable point of sale systems in the industry giving customers unparalleled uptime. The Ruby, an open system, gives you the freedom to select from a variety of fuel dispensers, back office packages and scanners to fit the needs of your petroleum/C-store operations.

As part of our program, a limited quantity of refurbished Rubies will also be offered.

Program Details

Equipment orders are available via fax or email. It takes approximately 4 to 6 weeks from order placement to installation. All ordering details are available on the Wholesale Portal at www.valero.com. We do require receipt of payment prior to shipping of the POS equipment. Payment is rendered through electronic funds transfer (EFT). Email notification will confirm receipt of the order, receipt of payment and shipping.

Standard warranties are honored by VeriFone.

Equipment installation is completed by a VeriFone Authorized Service Contractor (VASC). You may choose your preferred VASC, or one may be chosen for you. Your site may require additional equipment which may not be included in the POS packages. Please contact your VASC for additional requirements.

POS Pricing

The Valero POS Equipment Purchase Program offers very competitive bundled pricing and includes on-site maintenance (for most packages) and a premier Ruby card with advanced marketing functionality which Valero includes at no additional cost to you. We encourage you to keep this in mind when comparing our packages to others.

If you have questions, please contact your Territory Manager.”